

## **INSIDE TELEMARKETING SALES REP – Part Time**

### **Digital Defense, Inc.**

1711 Citadel Plaza

San Antonio, TX 78209

[www.digitaldefense.net](http://www.digitaldefense.net)

### **DIGITAL DEFENSE IS AN EQUAL OPPORTUNITY EMPLOYER**

Founded in 1999 in San Antonio, Digital Defense is a leader in internet security solutions. We offer information security threat management services and automated vulnerability assessments via our proprietary Network Security Awareness System (NSAS) platform. We also perform penetration testing and a broad array of other security and compliance consulting services, primarily for financial institutions, government agencies, private and public companies. With over 600 clients in 50 states, DDI is looking for career oriented, motivated, and highly organized individuals to make outbound sales calls to business prospects and existing clients. Training will be provided. Your objective is to set qualified appointments with IT managers for our Account Executives to call on and perform sales demonstrations. Primary responsibilities include 90% outbound calls to businesses or existing clients, 8% inbound calls, and 2% internal calls.

### **Requirements:**

- Two years of telemarketing sales experience in a large outbound call center environment.
- At least one year of computer software or hardware sales experience. Experience using MS Office products.
- Demonstrated customer service skills
- Ability to multi-task assignments and identify priorities

### **Preferred Skills:**

- Knowledge of computer networks and systems.
- College experience in business or IT.
- Previous telephone appointment setting experience in a virtual environment.
- Knowledge of the banking systems environment.

DDI offers a professional work environment, flexible hours (Monday – Friday), opportunities for advancement, business casual attire and an excellent benefits package for full time employees.

Compensation: Inside Telemarketing Sales Rep start at **\$14.50/hour**

**Only well-qualified applicants will be considered.**

**All applicants must successfully pass a criminal and credit background investigation to be considered for employment.**

**No phone calls will be accepted, so please submit resumes or questions to [HRSMBSales@digitaldefense.net](mailto:HRSMBSales@digitaldefense.net)**

An overview of our security service offerings can be found on our website at [www.digitaldefense.net](http://www.digitaldefense.net).